



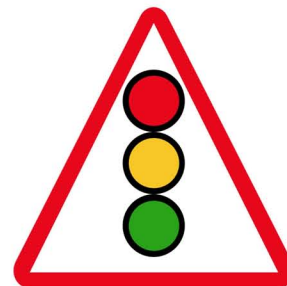
Supplier Compliance

Reduce Costs. Improve Quality. Automatically.



Your Daily Challenges

- No early warning on incoming raw material ingredient issues
- High risk due to Certificate of Analysis data volume and latency
- Need to do more with less - shortage of resources and eyeballs
- Growing risk of ingredients and materials from unauthorized sources
- Human error - we are fallible
- High costs of material shortages, stock-outs, and processing returns for non-compliant materials
- P.O. acknowledgement issues and other problems that can cause supply chain disruptions



Your 24/7 Ingredient & Raw Material Firewall

By removing non-compliant goods before they arrive for processing or enter manufacturing, you *eliminate problems before they ship*. Supplier Compliance is a 24/7 firewall that enables companies to automatically detect and reject non-compliant ingredients or raw materials before receipt. Automatic COA processing for PDFs, spreadsheets, and other supplier-provided format, means you get continuous alerts on all incoming receipts and their suppliers. This provides instantaneous visibility and feedback while simultaneously reducing labor-intensive and time-consuming manual review and duplicate data entry.

Suppliers can be notified instantly and electronically as out-of-specification pending receipts are automatically rejected or put on hold, letting you manufacture a higher quality product with lower costs and greater customer satisfaction. Supplier Compliance protects not only your manufacturing plant, but also any co-packers or contract manufacturers you use.

Use Your Scarce Resources to Manage Where it Counts

Supplier Compliance automatically reviews and takes action on all COAs, without requiring additional staff. The system eliminates manual COA review by digitizing and analyzing all supplier COAs prior to you receiving them. In-spec materials are automatically accepted, out-of-spec materials automatically rejected, and each supplier is electronically notified—all without requiring any human intervention by you.

Additionally, P.O. acknowledgements are handled automatically, and you are instantly alerted to any late or short shipments from suppliers.

Your staff is freed-up to perform higher-value tasks such as expanded testing, or analysis of borderline raw material that can significantly affect your manufacturing yield, product quality, profitability, and customer satisfaction. Your staff can focus on root causes and proactive measures. They can finally do more with less, without added headcount or cost!





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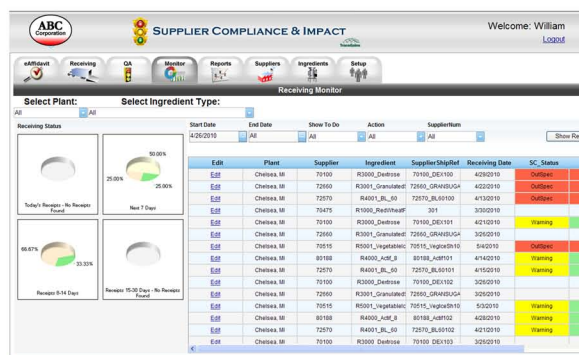
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Cleanse Ingredient Data, Tighten Raw Material Compliance

Many companies want to cleanse their raw material / ingredient specifications and business rules, but don't see a clear payback. Supplier Compliance changes everything.

By monitoring all incoming receipts against electronic COAs and automatically ensuring compliance with your critical business rules, the payback is clear and significant. The built-in Risk Monitor provides immediate risk assessment in a dashboard format, and suppliers are continuously scored based on performance of key attributes for each shipment and rank ordered against their peers.



Finally you can evaluate all your suppliers across all your plants and accurately assess their risk and value to your business. With built-in graphics and reports available from anywhere via the Web, and the ability to download your data into any spreadsheet or other application, you are freed-up to make decisions and share information within your organization like never before.

Live in Weeks — No IT Involvement or Integration Required

Supplier Compliance is a standalone subscription that requires no involvement or support from your IT department. The system is completely self-contained, so requires no access to your existing systems or data. The system deploys in as little as two weeks, with no software to install, and no capital expenses incurred.

Your suppliers and in-house or external labs continue to submit their COAs via email as always, or via new formats that can actually save them time. You gain faster access to the information than ever before, helping you make better decisions easier.

Self-Funding, Rapid ROI, No Software to Buy

Supplier compliance monitors all incoming receipts without additional staff, lowers your cost of goods sold (COGS) by 1-4%, reduces your cost of poor quality (COPQ) from charge-back and stocks, eliminates manual COA review, and automatically rejects out-of-specification material before receipt. TraceGains provides an ROI Calculator and you enter your key business parameters and instantly find out how long the system will take to pay for itself. Often the total cost of Supplier Compliance is recouped in 3-6 months.

With Supplier Compliance you quickly and cost-effectively produce safer, higher-quality, and more profitable finished goods resulting in greater customer satisfaction and higher customer loyalty.

