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# Press Release

## **TraceGains Helps Leading Military Food Contractor with Automatic Supplier non-Compliance Alerts and Continuous Supplier Performance Evaluation**

*Solution reduces complexity and labor to manage ingredients procured for federal contracts, and for co-manufacturing leading brands sold to retailers and foodservice.*

Westminster, CO – 1/10/2011 -- TraceGains, Inc., the industry leader in Supplier Risk Management solutions that help procurement and quality assurance leaders to automatically evaluate raw material compliance and improve product quality, has been chosen by a leading co-manufacturer of Military MREs and shelf-stable foods to illuminate supplier and ingredient risk.

TraceGains' solution will help the company to discover, reduce, and predict risk amongst more than one thousand raw materials received from hundreds of suppliers. TraceGains automates the process for ensuring that ingredients are in compliance with the strict specifications that are part of its contractual obligations with federal military and civilian agencies, as well as with major CPG brands.

Using the Web-based service hosted by TraceGains, supplier Certificate of Analysis (COA) and Certificate of Compliance (COC) information for material shipments, plus other required supplier certification records—such as plant audits, insurance, etc.—are digitized and automatically processed against specifications, receiving dock entries, and any laboratory confirmation tests. All “mil specs” and co-manufacturing ingredient specs are uploaded and available online at any time. Potential non-compliances generate instantaneous alerts based upon the rules and actions set for the condition, resulting in substantial time and labor savings and the elimination of potential human error. The solution ensures not only that the received material is in compliance to specifications, but also that all supplier certifications are valid prior to acceptance.

Prior to automated supplier risk management, supplier performance evaluation and reporting has had to rely on manual document review and tedious spreadsheet development and data entry. The TraceGains solution provides the company's procurement and quality assurance teams with access to extensive electronic intelligence about ongoing raw material and supplier performance from data and information that is now automatically captured, consolidated, and analyzed. Reports and corrective action are just a few mouse clicks away.

**About TraceGains, Inc.**

TraceGains is for quality, purchasing, and sourcing managers who are dissatisfied with the high cost and high risk of manual tracking and control of ingredients and suppliers. TraceGains is a complete compliance and risk management solution that automates data from paper or electronic filing cabinets and makes it actionable. Unlike ERP, home-grown, or manual systems, TraceGains' system continuously controls, illuminates, and predicts risk for each ingredient shipment and supplier certification. TraceGains has customers in baking mixes, snack foods, dairy, salad dressings, herbs & seasonings, nutraceuticals, dips, glazes & marinades, beverages, frozen foods, flavor manufacturing, large restaurant chains, breakfast cereals, and dietary supplements. More information is available at [www.tracegains.com](http://www.tracegains.com).

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